

PAVEL TYO

Freelance AI Engineer



AI Agents · Workflow Automation · Voice AI · Rapid MVP

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25+ projects

500+ hours/mo saved

1-2d to MVP

60% automation

PROFESSIONAL SUMMARY

Freelance AI Engineer with 4+ years building production AI systems for B2B clients across Kazakhstan, Russia, and UAE. Specialize in AI sales agents (WhatsApp, Telegram), voice bots, and end-to-end workflow automation connecting LLMs with 1C ERP, CRM, and messaging platforms. **Delivered 25+ automation projects saving clients 500+ operator-hours monthly.** Build MVPs in 1-2 days, landing pages in under 24 hours. Stack: GPT-4o, Claude API, n8n, Make, Python, Next.js, Supabase.

TECHNICAL SKILLS

AI / LLM: GPT-4o API, Claude API, Google Gemini, AI Agents, Prompt Engineering, RAG, LangChain, Vector Databases

Voice AI: Tomoru, Twin, Aimylogic, Speech Synthesis, Conversational AI, IVR

Automation: n8n, Make (Integromat), Zapier, Python (FastAPI), Webhook Orchestration, RPA

Frontend: Next.js 16, React 19, TypeScript, TailwindCSS, Framer Motion, Lovable, Cursor, Bolt.new

No-Code: Framer, Tilda, Webflow, Readymag, Figma, Claude Artifacts, v0 by Vercel

Backend / Infra: Node.js, PostgreSQL, Prisma, Redis, Supabase, Firebase, Docker, Vercel, GitHub Actions

Business Systems: 1C ERP API, amoCRM, Bitrix24, WhatsApp Business API, Telegram Bot API, Directus CMS

KEY PROJECTS

AI Sales Agent — HoReCa B2B «Anaconda»

GPT-4o · Tomoru · 1C API · WhatsApp

- Result: 60% of inquiries handled without operator, ROI in 1 month

- Built AI manager qualifying leads, checking 1C inventory in real-time, generating proposals. Voice bot for cold outreach **60% automated, ROI 1 month**

Full-Cycle B2B Sales AI Agent

LLM · WhatsApp · 1C · Voice AI

- Engineered end-to-end pipeline: inbound calls → parameter collection → proposal → contract → 1C invoice → payment tracking **Complete sales cycle automated**

LinkedIn Lead Gen AI Agent

Python · LLM API · Cursor · CRM

- Created autonomous agent finding and warming decision-makers on LinkedIn with personalized LLM content **Automated B2B outreach**

Sales + Tender Automation

Make · amoCRM · 1C · n8n

- Automated amoCRM-to-1C sync, eliminating 80% manual data entry, 3x order processing speed **-80% manual, x3 speed**
- Built tender parser: 2x bid participation rate, zero missed deadlines

E-commerce AI Support Agent

n8n · Gemini · Supabase

- Result: response time from 15 min to 10 sec, 60% of tickets resolved by bot. Automated FAQ, order tracking, returns **15 min → 10 sec response**

Landing Page Pipeline

Lovable · Framer · Manus

- Scaled landing page production to 8 pages/week, reducing delivery time from 5 days to 1 day per page **8/week, 5x faster**

WORK EXPERIENCE

Freelance AI Engineer / Automation Architect

Jun 2024 — Present

ABA Data (Valuation, Finance & IT Consulting), Almaty / Remote

- Designed and deployed AI agents for LinkedIn and WhatsApp automating lead qualification via GPT-4o/Claude
- Built 15+ landing pages using Lovable, Framer, Cursor. Delivered MVPs in 1-2 days. Maintained 25+ Make/n8n scenarios in production

Automation & Integration Engineer

Jan 2023 — May 2024

Clockster, Almaty

- Integrated 1C ERP with Bitrix24 and payment gateways via REST API. Built 10+ landing pages. Cut order processing time by 50%

Web Developer / No-Code Specialist

Mar 2022 — Dec 2022

Chocofamily, Almaty

- Produced 20+ promotional landing pages/year on Tilda. Coded UI from Figma designs. Connected Zapier for CRM lead capture, +30% conversion

SERVICES

AI Agent from \$800 — WhatsApp/Telegram bot, CRM + 1C integration, lead qualification via LLM. Launch in 2 weeks.

Workflow Automation from \$500 — n8n/Make scenarios, 1C + CRM + messaging, voice bots, monitoring.

Landing Page from \$300 — Design, code, animations, mobile responsive. Delivery in 1-2 days.

EDUCATION & CERTIFICATIONS

Prompt Engineering, LLM Fine-tuning — OpenAI, DeepLearning.AI (online)

n8n Advanced Automation — n8n.io (online)

Web Development / No-Code — Self-taught, 2020-2022

LANGUAGES

Russian C2 (native) | English B1 | Kazakh A2 | Chinese HSK1